

Dormant Hydrangea 2018-2019

Christmas through Mother's Day Flowering

Prices are subject to change without prior notice.

VALENTINE'S DAY - SUMMER EARLY ORDER DEADLINE: APRIL 13, 2018

(**See Cane count vs. Flower Count) on Page 2

Season	Christmas				January-Valentine's Day					Easter					Mother's Day & Summer								
	8/27 - 10/5/18				10/8 - 11/23/18					11/26/18 - 1/18/19					1/21/19 - May 2019								
Ship Weeks																							
Pot Size	2.5"	3.5"	3.5"	3.5" Deep Pot	2.5"	3.5"	3.5"	3.5"	3.5" Deep Pot	2.5"	2.5"	3.5"	3.5"	3.5"	3.5" Deep Pot	2.5"	2.5"	3.5"	3.5"	3.5"	3.5"	3.5" Deep Pot	
Cane Count	1	3-5	4-5	4+	1	2	3-5	4+	5+	1	3+	2	3-5	4+	5+	1	3+	2	3-5	4+	4+	5+	
List Price	\$1.75	\$3.45	\$3.70	\$4.35	\$1.75	\$2.10	\$3.35	\$3.50	\$4.35	\$1.70	\$2.75	\$2.10	\$3.15	\$3.30	\$4.35	\$1.70	\$2.75	\$2.10	\$3.15	\$3.30	\$3.55	\$4.35	
Early Order Price	\$1.70	\$3.35	\$3.60	\$4.25	\$1.70	\$2.00	\$3.25	\$3.40	\$4.25	\$1.65	\$2.65	\$2.00	\$3.05	\$3.20	\$4.25	\$1.65	\$2.65	\$2.00	\$3.05	\$3.20	\$3.45	\$4.25	
BALL	COLOR	PATENT	WEEKS TO FINISH	Earliest ship 11/26/18																			
Pink																							
Everlasting® Amethyst***	bi-color pink/green	USPP #22,261	17-19																				
Dienemann	dark pink	na	10-13																				
Merritt's Supreme	deep pink	na	10-13																				
Merritt's Supreme Soil Less	deep pink	na	10-13																				
New Promise™*	hot pink	USPP #25,578	11-14																				
New Promise™* Soil Less	hot pink	USPP #25,578	11-14																				
Ravel	bi-color pink/white	na	10-13																				
Red Beauty**	dark pink	USPP#16,321	10-13																				
Blue																							
Blue Danube	medium blue	na	10-13																				
Galliee*	medium blue	USPP #22,575	11-14																				
Matilda Gutges	-	na	11-14																				
Matilda Gutges Soil Less	deep blue	na	11-14																				
Topaz Sky™**	medium blue	PPAF 10,P14	12-15																				
True Blue*	medium blue	USPP #18,593	10-13																				
Violet																							
LK49	violet	na	10-13																				
Merritt's Supreme Blue	violet	na	10-13																				
White																							
Merritt's White*	white	USPP #21,668	10-13																				
White Robe*	white	USPP #15,912 P3	12-15																				

*\$.20 royalty for patented varieties - 3.5" pots; \$.10 royalty for patented varieties - 2.5" pots;
 \$.10 Royalty fee; *\$.35 Royalty fee. Broker commissions do not apply.

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Terms & Other Information

Early Order Deadlines Christmas 2018 - January 2019 blooming season
 January 12, 2018

 Valentine - Summer 2019 blooming season
 April 13, 2018

Royalties for Patents \$.20 per 3.5"
 \$.10 per 2.5" pots and 3.5" Red Beauty
 \$.35 per 3.5" pots for Everlasting® Amethyst

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Shipping Periods by Holiday

Christmas 2018 Early to late September 2018

January 2019 October 2018

Valentine's Day 2019 Early to mid-November 2018

Easter 2018 Late November 2018 - Early January 2019
 *Easter is April 21, 2019 - Week 17

Mother's Day 2019 Early to late February 2019
 *Mother's Dday is May 12, 2019 - Week 20

Summer 2019 Late February to mid-April 2019

IMPORTANT!! If the above shipping periods conflict with your production schedule, please specify a 'MUST SHIP' date on your order.

Freight terms Collect, FOB, Half Moon Bay or prepaid by broker to broker's account.
 \$8.00/case - Drayage to Armelini, Nor Cal, or airport
 Tuesdays & Thursdays only

Minimum Order 5 cases (one variety/case)

Pack 2.5" - 70 pots/case
 3.5" - 35 pots/case

Carton Dimensions 24.5"L x 18"W x 11.75"H (2.9 cubic')
 2.5" & 3.5" Standard Pot - 28 cartons/4 way pallet
 3.5" Deep Pots - 24 cartons/4 way pallet

Carton Cost \$5.40/case for 2.5", 3.5"

Insulation/packing \$2.65/case (for air freight, Fed Ex, UPS shipments)

Pallet Charge \$6.00/pallet if used to load truck

** Cane count vs. Flower Count

How many blooms/pot can I expect?

At times, growers wonder how many actual blooms/pot can be expected. Results vary depending upon cane count & the variety grown. Also, uniformity of blooming maturity within one pot will vary by variety. Here is a guide to provide an approximate point of reference.

Dormant Cane Count	3 or more Blooms/pot	1 - 2 Blooms/pot	Blind/crop
5 - 7	87-94%	3-10%	3%
4+	80-92%	5-15%	3-5%
3+	75-87%	10-20%	3-5%

Note: To help market low flower count pots, we recommend patching two low flower count pots together to make one high flower count pot. Allow 3 weeks prior to shipment followed by a fungicidal drench to re-establish the roots.

